



Paris, May 15, 2017

Annual revenue up 21.9 percent for fiscal 2016-2017

Sales increased by 15.2 percent in France (12.9 percent from organic growth*)
International operations grew by 30.7 percent (16.9 percent organic*)

Growth exceeded revised objectives

In millions of € Year ended March 31	2015-2016	2016-2017	Change	Organic growth*
First quarter revenue	80.58	104.19	+ 29.3%	+ 20.8%
Second quarter revenue	82.28	101.02	+ 22.7%	+ 13.8%
Third quarter revenue	91.64	109.18	+ 19.1%	+ 11.6%
Fourth quarter revenue	105.61	124.46	+ 17.9%	+ 13.2%
Annual revenue	360.11	438.85	+ 21.9%	+ 14.6%
of which: France	204.49	235.47	+ 15.2%	+ 12.9%
of which: International	155.62	203.38	+ 30.7%	+ 16.9%

* Excluding the impact of acquisitions and exchange rates

The SII engineering consultancy group reported revenue of €438.85m for the year ended March 31, 2017, an increase of 21.9 percent over fiscal 2015-2016, including organic growth of 14.6 percent. This strong performance was attributable to the outstanding work performed by the Group's employees and to the fact that SII's services closely match the needs of its customers, as well as to a number of working days that was higher than the previous year. Growth exceeded the revised objectives issued when the Group announced its half-year revenue (€430m).



Increased business in France

In France, robust activity by the Group resulted in revenue of €69.37m for the last quarter, an improvement of 20.3 percent (including 12.4 percent organic growth) over the fourth quarter of fiscal 2015-2016. The increase also reflects the revenue of Feel Europe (€4.6m), which became part of the consolidated SII Group on March 1, 2017. The acquisition bolsters SII's position in the banking and insurance sector. Business was sustained in the Group's traditional sectors (aviation, aerospace, defense and telecommunications) and was helped by continued growth in all other areas (banking, insurance, energy, transportation and retail).

For the whole of fiscal 2016-2017, business in France increased by 15.2 percent over the previous year, with 12.9 percent representing organic growth.

Strong growth of international operations

The Group's international business increased by 15 percent (including organic growth of 14.2 percent) over the last quarter of 2015-2016, which also included the revenue of Cadcon, in Germany. Results for the quarter reflected strong sales in Poland (up 34.3 percent), Romania (up 23.6 percent), the Czech Republic (up 22.1 percent) and Chile (up 17.8 percent). There was a slight slowdown in both Germany and Spain (where revenue fell by 2.9 and 6.8 percent, respectively). Cadcon was adversely affected by deferred deliveries in its manufacturing operations. Nevertheless, organic growth was positive in both countries for the year (at 1.3 and 7.7 percent, respectively).

Overall, revenue from international operations increased by 30.7 percent for the year, of which 16.9 percent was attributable to organic growth.

Outlook for fiscal 2017-2018

In light of the Group's current results in its main sectors and regions, as well as the favorable forecast for 2017 recently published by industry representatives for the technology and digital engineering consulting segment, SII is confident that it will continue growing in a sustained manner during fiscal 2017-2018, despite the loss of several working days. The new period will be positively affected by the full consolidation of Feel Europe. The continued growth of SII's business, combined with the Group's expansion, will enable it to generate revenue well in excess of €500m starting in fiscal 2017-2018. A more detailed guidance will be provided when the financial results for fiscal 2016-2017 are announced, next June 6 after the close of trading.

Next financial announcement:

Fiscal 2016-2017 annual revenue, Tuesday, June 6, 2017, after the close of trading



-

Contacts :

SII - Éric Matteucci - 01.42.84.82.22

Media relations: CM-CIC Market Solutions - Stéphanie Stahr - 01.53.48.80.57

-

To receive all our press releases, register on our website at: www.groupe-sii.com

Compartment B of Euronext Paris

About SII

As a trusted technology partner, SII provides high value-added solutions for the IT projects of many large corporations. It relies on a staff of expert engineers and on methods at the cutting edge of quality standards to carry out its activities in:

- Technology Consulting (IT, electronics and telecommunications), which accounts for 54% of its business, and
- Systems Integration (IT technology and networks), which accounts for 46% of the total.

SII has opted for a corporate structure that offers the responsiveness and flexibility associated with local-level services, with nine regional offices in France and eighteen more in other countries on four continents, all of which have access to all of the Group's operational resources and can provide effective services to major corporations' international operations.

The SII Group posted revenue of €438.8m in fiscal 2016-2017, which ended March 31, an increase of 21.9 percent, and has been expanding its operations and its growth has outpaced that of other firms in its sector.